



D&H Transportation relies on PrePass Bypass Services to save time and money.

 Case Study | D&H Transportation



 Dave Butcher, Safety Specialist

Interstate and
Intrastate, bulk freight

INDUSTRY

23 tractors,
200 trailers

COMPANY SIZE

Yuba City,
CA

LOCATION

Since
2021

PREPASS CUSTOMER

Dave Butcher is a busy man and it's no wonder. As the current safety specialist and a former driver at Yuba City, California based D&H Transportation, he oversees a diverse fleet of about two dozen trucks.

One part of the fleet serves as an interstate operation moving flatbed freight. The other part operates as an intrastate division, transporting bulk materials. Butcher manages the safe operation of D&H tractors, drivers and nearly 200 trailers of many different types. On top of that, he also helps out moving equipment in the yard, and fills in as a driver on last-minute hauls.

Wearing so many hats for a complex operation means both Butcher and D&H have to keep things running smoothly and efficiently. One way they stay on track is with the Geotab Drive application and Geotab GO fleet tracking devices, paired with a tablet in the fleet's trucks. In addition to using Geotab for electronic logging device (ELD) capabilities, the fleet uses Geotab products in a variety of other ways.

“Drivers feel a little bit more comfortable being able to glance over and see they are going to be able to bypass a weigh station.”



“The Geotab GO device gives us a lot of maintenance data on the trucks. This includes diagnostic faults that the onboard computer will throw so our mechanic can look at them here in the office. We can then determine if it's important enough to bring the driver back in or if it can wait until they get back from their run,” Butcher said.

Because of D&H's increasing use of in-cab technology with Geotab, the company recently switched from PrePass transponders for driver weigh station bypass alerts to the PrePass Mobile app on its Geotab powered in-cab telematics system.

PREPASS SERVICES

- Weigh Station Bypass
- Mobile App

BUSINESS NEED

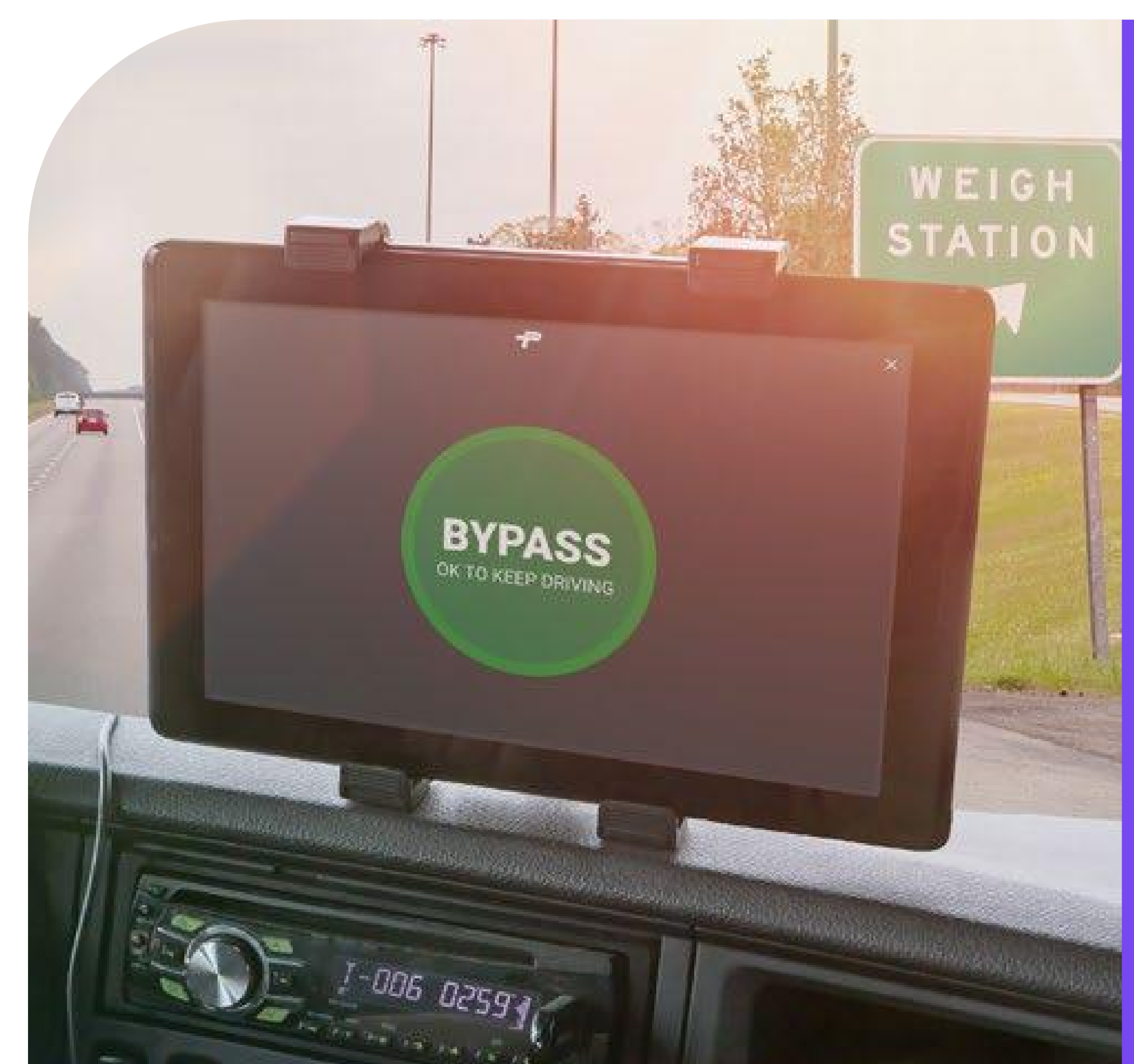
Reduce time and expense from having to enter weigh stations.

BUSINESS SOLUTION

PrePass allows drivers to keep on travelling past weigh station facilities saving them time. Geotab – GO Fleet tracking devices and ELD.

BUSINESS RESULTS

In an 8.5 month period, D&H received over 300 weigh station bypasses, saved 25 hours and \$2,400 in fuel costs from bypassing weigh stations.



Butcher also noted that drivers like the convenience of signing in once with Geotab, which logs them into the PrePass Mobile App automatically.

And as important as it is for such an integration to run smoothly, Butcher said, the time and money savings that PrePass Mobile App brings are even more important. He pointed out that a weigh station stop may take five to ten minutes, and when drivers have to do this two, three or even more times per day, the time off the road can add up.

During a recent eight and half month period, D&H received a little more than 300 weigh station bypasses using PrePass. Based on a Federal Motor Carrier Safety Administration calculation, each weigh station bypass saves an average of five minutes and more than \$8.00 in fuel costs – for qualified carriers with PrePass, this translates into big savings. For D&H trucks and drivers, this meant more time on the road, over 1,500 minutes, or 25 hours more. The fleet also saved at least \$2,400 in fuel costs from bypassing weigh stations during this period.

In addition to time and fuel savings, Butcher said, D&H benefits from having alerts displayed in the truck cab. He said drivers can quickly and easily see or hear bypass notifications, similar to a transponder, allowing them to keep their attention on the road ahead.

“Drivers feel a little bit more comfortable being able to glance over and see they are going to be able to bypass a weigh station,” Butcher said. “The sooner the driver can determine whether they need to slow down and pull in or continue at their current speed, the better. It all helps improve safety for our drivers and others on the highway.”

While saving time, money and fuel, plus improving safety for drivers, is important to Butcher, PrePass Mobile App ultimately helps D&H Transportation keep its deliveries on time while helping with driver retention and recruitment.

“As for recruiting drivers, PrePass is one of the enticements, or carrots, we use along with having Geotab for hours of service logging and being a family-owned business.”



We want to help.

Call and speak with one of our U.S.-based customer service representatives to get started.

1-800-PrePass (1-800-773-7277)